Full title of lav	v or
regulation	

The guidance below is extracted from www.checksrc.nl and www.checkdereclamecode.nl, which is based in this context on article 8.4 of the Dutch Advertising Code and Book 3 of the Civil Code

Title of relevant section

COLUMN 2. Non-Digital Offers. Additional information requirements for an 'invitation to purchase'; applies to non-digital ads in which an offer for a product is priced, so will apply to printed ads such as flyers which contain an invitation to purchase

Clauses

Invitation to Purchase = Advertising/ Promotion in which a product is offered for a given price.

In addition to the statutory information requirements, the following additional information requirements will apply to an invitation to purchase – as set out in Art. 8.4 DAC

- 1. The main characteristics of the product
- 2. When advertising another's product: the geographic address and identity of the advertiser concerned.
- 3. The price inclusive of taxes. Where the nature of the product means that the price cannot reasonably be calculated in advance, the manner in which the price is calculated should be stated. And, where appropriate, all additional freight, delivery or postal charges. Where these charges cannot reasonably be calculated in advance, it should be stated that these additional costs may have to be paid.
- 4. The manner of payment, delivery, performance and the complaint handling policy, if they differ from what should be regarded as normal.
- 5. For products and transactions involving a right of withdrawal or cancellation, the existence of such a right

This information must be stated in an invitation to purchase if:

- It is not already apparent from the context
- The consumer needs the information in order to decide whether or not to enter into a transaction
- The channel/ medium is suitable to show that information, and the information, in view of the product, is appropriate.

Failure to fulfil the obligations mentioned in paragraphs 1 to 5 will lead to violation of Article 8.4 DAC / NRC

How can the risk of violation of this article be limited?

- Review on a case-by-case basis where the requirements in points 1-3 have been met.
 Here, usually a reference to a website will not suffice. Be complete and comprehensive, as these are important information requirements.
- As far as the requirements in points 4 and 5 are concerned, the information must at least be mentioned on the website. Make sure that this information is readily available to the consumer. It is also advisable to always refer to that website as "further information" in an advertisement, thus making it clear to the consumer where he/ she can find that information.

Then review the context to see whether a general reference to the information on the website will be sufficient. When doing this, it is certainly better to be on the safe side. Too much information is never a bad thing, too little is.